



# AT Brown (Coaches) Ltd

Simple, effective security means business as usual – case study

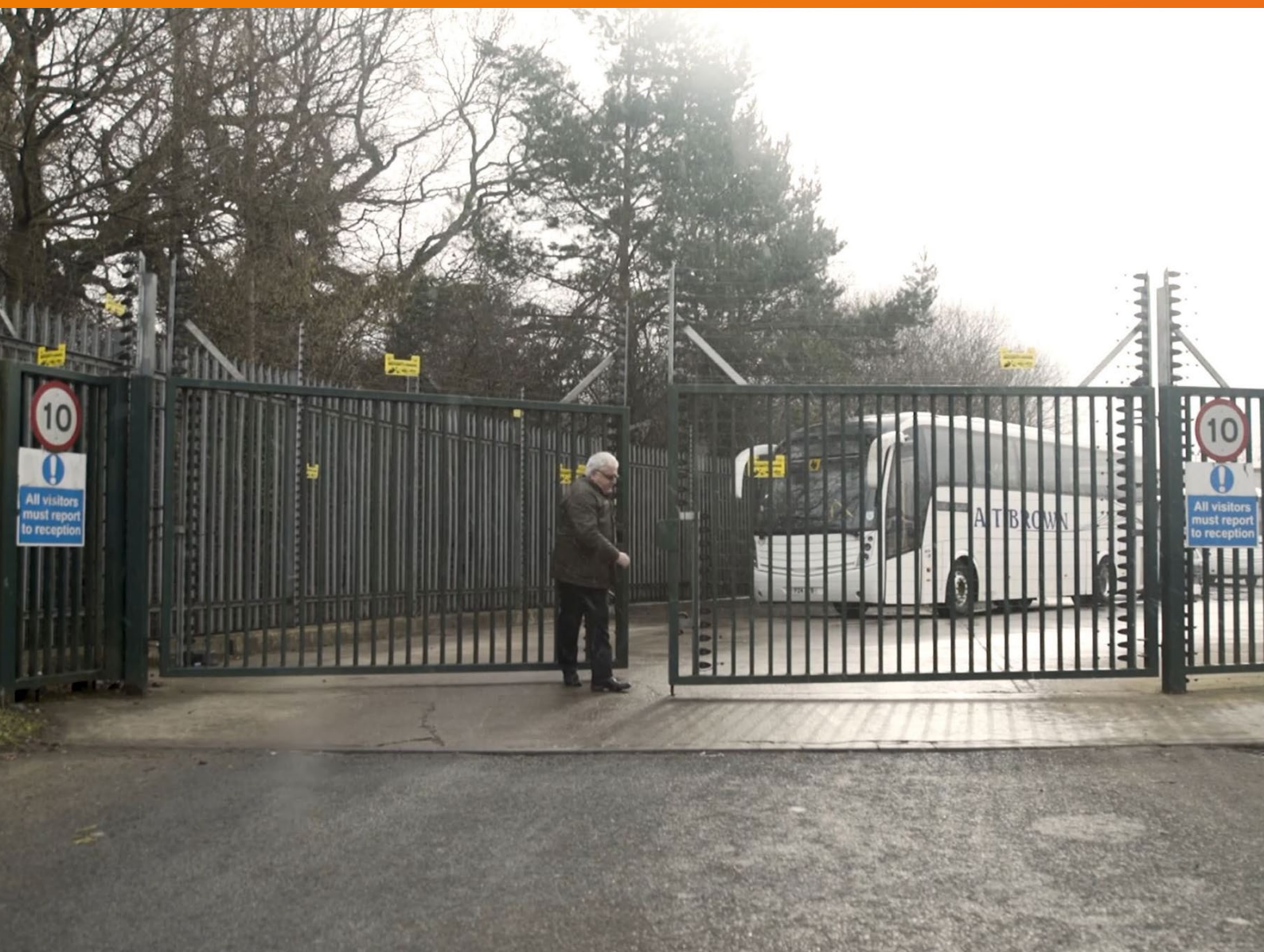
AT Brown (Coaches) Ltd is a premier coach company based in Telford, England that has been operated by the same family for over 100 years. After moving to larger premises in the town's Hortonwood Industrial Estate in 2005, AT Brown began suffering from constant diesel theft. Installing a Gallagher monitored pulse fence stopped the thieves overnight.

Despite having installed CCTV cameras and employing mobile patrols, AT Brown owner Ewen MacLeod says the diesel theft problem continued for the first eight years on the new site.

"Thieves were coming through the security fence and syphoning fuel out of the coaches. The investment in CCTV cameras and mobile patrols wasn't paying off."

*"Everyone feels more secure, which is a very important factor. Now we can just carry on running our business the way we want to."*

Ewen MacLeod - Owner





## Retrofitting the right solution

Gallagher Security partnered with SPG Security Systems UK Ltd to provide a perimeter security solution that would let AT Brown get back to running their business.

A Gallagher monitored pulse fence was installed around the whole site, including the large double leaf access gates. The monitored pulse fence was easily retrofitted to AT Brown's existing security fence, making it a cost-effective option that could be quickly installed without any disruption to the business.



*"It's a really simple, effective solution that has negated the need for guard patrols and a CCTV system."*

Kevin Godfrey - Gallagher Security

"SPG and Gallagher very quickly got to know what our requirement was and installed it around us," says Ewen. "There was no impact whatsoever on us running the business."

Gallagher Security strategic business development manager Kevin Godfrey says the monitored pulse fence provided deterrence and detection for the whole site. "It's a really simple, effective solution that has negated the need for guard patrols and a CCTV system."

The fence can be armed or disarmed with the building alarm or a keypad, and any break-ins are notified on a phone, through the building alarm system.

## Highly effective results

Since the monitored pulse fence was installed in 2013, there have been no further incidents at AT Brown.

The fence provides a powerful visual and practical deterrent to would-be thieves, preventing further break-ins and resulting in happy staff, and children getting to school on time in the mornings.

"Everyone feels more secure, which is a very important factor," says Ewen. "Now we can just carry on running our business the way we want to."

## Fast facts

**Industry:** Commercial

**Business type:** Transport

**Number of employees:** 27

**Number of coaches:** 24

**Gallagher technology used:** A 3 metre (32 wire) Gallagher stand alone monitored pulse fence.



**GALLAGHER WORLD HEADQUARTERS**

Kahikatea Drive, Hamilton 3206  
Private Bag 3026, Hamilton 3240  
New Zealand

**TEL:** +64 7 838 9800  
**EMAIL:** security@gallagher.com



**REGIONAL OFFICES**

New Zealand.....	+64 7 838 9800
Americas.....	+1 877 560 6308
Asia .....	+852 3468 5175
Australia .....	+61 3 9308 7722
India .....	+91 98 458 92920
Middle East.....	+971 4 5665834
South Africa .....	+27 11 974 4740
United Kingdom / Europe.....	+44 2476 64 1234

**DISCLAIMER:** This document gives certain information about products and/or services provided by Gallagher Group Limited or its related companies (referred to as "Gallagher Group"). The information is indicative only and is subject to change without notice meaning it may be out of date at any given time. Although every commercially reasonable effort has been taken to ensure the quality and accuracy of the information, Gallagher Group makes no representation as to its accuracy or completeness and it should not be relied on as such. To the extent permitted by law, all express or implied, or other representations or warranties in relation to the information are expressly excluded. Neither Gallagher Group nor any of its directors, employees or other representatives shall be responsible for any loss that you may incur, either directly or indirectly, arising from any use or decisions based on the information provided. Except where stated otherwise, the information is subject to copyright owned by Gallagher Group and you may not sell it without permission. Gallagher Group is the owner of all trademarks reproduced in this information. All trademarks which are not the property of Gallagher Group, are acknowledged. Copyright © Gallagher Group Ltd. All rights reserved.

3E4871 - 09/18

