



Aurora Cannabis Inc.

Protecting assets and exceeding industry standards in highly regulated environments

security.gallagher.com





"Gallagher hit every mark and truly exceeded our expectations in ways we had no idea was possible."

————— Mike Soberal -
Senior Director of Corporate Security

Aurora Cannabis Inc. (Aurora) is a global leader in the cannabis industry serving both the medical and consumer markets. Headquartered in Edmonton, Alberta, Aurora is a pioneer in global cannabis dedicated to helping people improve their lives.

The Challenge

With previous security systems coming to end of life, Aurora had an opportunity to consolidate and standardize. Aurora brought on Mike Soberal as their Senior Director of Corporate Security. Soberal, with over 30 years of experience in the security industry, took charge of searching for the ideal access control solution.

Soberal and his team created a comprehensive document to vet competing systems. Included in this were several mandatory requirements, such as a simple user interface, alarm and video management integrations, and the ability to comply with presence management requirements across multiple facilities.

Health Canada requires that cannabis companies produce reports of a Security Cleared Individual's (SCI) presence aligned with video documentation. To comply with this regulation, Aurora needed a complete data synchronicity system that included cardholder, event, and configuration data. In addition, they required their solution to have the ability to configure reports in real-time or by set schedules, available from all locations.



"The smoothest installation and every one of the guards and managers put in front of Command Centre was blown away."

Mike Soberal -
Senior Director of Corporate Security

Why Gallagher

Gallagher met all requirements listed within Soberal's vetting document. "Gallagher hit every mark and truly exceeded our expectations in ways we had no idea was possible."

Soberal described the transition as "the smoothest installation and every one of the guards and managers put in front of Command Centre was blown away." From curb to core, Aurora standardized their security solution while meeting Health Canada regulations across multiple facilities.

Presence management and alarm integration provide Aurora the ability to track SCI's and visitors alike while alerting relevant individuals of system events. Gallagher's Milestone XProtect® integration backs presence management data with video authentication. The system also has an automated report generator with customized real-time and scheduled reports sent out through various methods. These solutions provide Aurora the ability to meet all security regulations required by Health Canada.

Soberal described his pleasure in working with Gallagher's technical support team and processes. "The customer service experience we received was awesome. You didn't need to be at a specific level to solve a problem. There was a situation at an outdoor facility and Gallagher worked the problem through in 10 minutes. It is brilliant!"

"The customer service experience we received was awesome. You didn't need to be at a specific level to solve a problem. There was a situation at an outdoor facility and Gallagher worked the problem through in 10 minutes. It is brilliant!"

Mike Soberal -
Senior Director of Corporate Security

Gallagher World Headquarters

181 Kahikatea Drive, Melville, Hamilton 3204
New Zealand

Phone +64 7 838 9800

Email security@gallagher.com



Regional Offices

Americas	+1 877 560 6308
Asia	+852 3468 5175
Australia	+61 3 9308 7722
India	+91 98 458 92920
Middle East	+971 4 566 5834
South Africa	+27 11 974 4740
United Kingdom / Europe	+44 2476 64 1234

Disclaimer

Please note that information contained in this document is intended for general information only. While every effort has been taken to ensure accuracy as at the date of the document, there may be errors or inaccuracies and specific details may be subject to change without notice. Copyright © Gallagher Group Limited.

3EXXX - 05/21